

Economic Development Success Stories are Numerous in Virginia

- ✓ The Commonwealth's Governor's Opportunity Fund (GOF) and the Virginia Economic Development Incentive Grant (VEDIG) helped land Fortune 100 company **Northrop Grumman**'s move to Virginia. Northrop Grumman employees 120,000 world -wide and is Virginia's largest non-retail private employer with more than 35,000 jobs in Virginia. This move will result in an investment of more than \$24 million and 300 jobs.
- ✓ An exciting announcement for an investment in state-of-the-art equipment was made by existing Virginia industry **Polymer Group Inc** (PGI) in Waynesboro. The use of Virginia Investment Partnership funds (VIP) along with GOF and the Virginia Jobs Investment Program (VJIP) helped Virginia secure a \$65 million investment and 41 new jobs.
- ✓ **Microsoft** announced the location of a \$499 million data center in Mecklenburg County, an announcement that received industry-wide publicity. Tobacco Region Opportunity Funds and GOF funds were used to supplement the substantial local incentive package. These funds are being used to assist the long-standing dedicated work by Mecklenburg County in the site and infrastructure upgrades.
- ✓ GOF and other discretionary incentives are used predominately for smaller projects in non-metropolitan communities. **EURO-COMPOSITES** received a GOF grant based upon its commitment to invest \$11.2 million and create 70 new jobs in Culpeper. Similarly, GOF and TROF funds were used to retain and consolidate Southern Finishing Company's operations in Martinsville. This project will add 67 new jobs, retain 137 existing jobs and lead to \$1.7 million in investment.

The Commonwealth's ability to remain competitive and attract these projects will continue to depend on these cost-effective incentives with a documented and proven return on investment. The Return on Invested Capital analysis of project receiving GOF and other incentives reveals that the 230 projects since FY2002 have generated net state revenue of \$1.59 billion for a state benefit-to-cost ration of \$10 to \$1.